## **REENEE GARCIA**

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**WORK EXPERIENCE**

**Johnson Controls (JCI), Singapore Jun 2014 – Present**

*Analyst, Asia Strategy and Business Development*

* Reporting directly to Director of Strategy & Business Development (Asia), work scope ranges from defining business strategy, planning to supporting project implementation
* Heavily involved in the Asia-wide annual strategic planning process by driving the development of 5-year growth plans for 4 business units in partnership with regional and product group leaders
* Identified potential growth opportunities for specific business units and worked closely with business leaders to develop business plans and support strategy-to-action execution
* Contributed to the successful implementation of 7 strategic initiatives in partnership with project sponsors, driving execution planning, monitoring and reporting
* Program managed JCI-Tyco post-merger integration activities in APAC by working closely with workstream leaders in developing integration master plans and facilitating governance forums
* Program managed ADT (Air Distribution Technologies) post-merger integration activities in Asia
* Led the development of a solid market intelligence (MI) platform, which includes monthly MI reports, market and competitor database and online MI plaza, serving as a foundation for strategic / business development initiatives
* **Key projects**: JCI-Hitachi go-to-market strategies, Singapore Service growth options, Japan Controls deep dive business review, Malaysia Residential AC market re-entry, Korea channel expansion, Philippine market baselining

**Partners Group, Singapore Nov 2011 – Jun 2014**

*Financial Analyst, Value Creation*

* Contributed to the due diligence of various private investment opportunities by providing market research and analytical support
* Conducted periodic valuations and monitored the performance of portfolio companies and fund investments
* Sourced potential investment opportunities
* Prepared and circulated industry newsletters and Asia macroeconomic updates

**Australia and New Zealand Banking Group, Singapore May 2011 – Oct 2011**

*Intern, Asia Economic Research*

* Contributed to daily, weekly and monthly macroeconomic research publications on emerging Asian markets
* Worked on thematic projects on debt sustainability analysis, intra-regional trade in Asia, AUD as a leading indicator of currency movements in Asia, rebalancing of current accounts in Asia

**EDUCATION**

**Claremont McKenna College, United States of America Sep 2010 – May 2011**

*Master’s Program in Finance*

* **Relevant Coursework:** Advanced Accounting Analysis, Corporate Finance, Portfolio Management, Financial Econometrics, Financial Economics, Asset Pricing and Derivatives, Entrepreneurial Finance, Investments
* **Awards:** Robert Day Scholarship Award

**Singapore Management University, Singapore** **Aug 2006 – May 2010**

*Bachelor of Science in Economics (Summa Cum Laude)*

*Bachelor of Business Management with a major in Finance (Summa Cum Laude)*

* **GPA:** 4.0 / 4.0
* **Teaching Assistant Positions:** Corporate Finance, Applied Econometrics, Intermediate Microeconomics, Intermediate Statistics, Persuasion: The Business of Influence
* **Awards:** School Salutatorian, Monetary Authority of Singapore Academic Excellence Award, Top Student of the School of Economics Awards (1st, 2nd and 4th Year), Singapore Management University Scholarship Award

**University of Manchester, United Kingdom Aug 2008 – Dec 2008**

*International Student Exchange Program*

**SKILLS & OTHERS**

* **Functional Expertise:** Strategic Planning, Business Case, Stakeholder Alignment, Project Management
* **IT Knowledge:** Superior spreadsheet software and presentation software skills
* **Certifications and Training:** Passed CFA Level 1; Participated in four Training the Street’s workshops: ‘Financial Modeling’, ‘Excel Best Practices’, ‘Leveraged Buyouts’, and ‘Merger and Acquisitions’
* **Languages:** Fluent in English, Tagalog and Cebuano